### >>> NEWSLETTER <<<

# SUPPLY CHAIN WORKING GROUP



IBC's Supply Chain subcommittee was established in early 2021. Our key focus:

- Improve coordination among industry members
- Develop cooperation with key players to discuss common issues, attract investments and logistic to Cambodia
- Support existing initiatives in the supply chain sector.

In this edition of the supply chain newsletter, we will begin with an in-depth interview with **Khmer Cold Chain**, where we had the opportunity to speak with **Mr. Sovathara Heng, Director, Khmer Cold Chain (KCC).** 

The next section is the industry update, where we highlight the recent developments in agriculture and other industry views.

### Company in Focus: Khmer Cold Chain (KCC)

Along the banks for the Mekong River in Kandal Province, Cambodia, a gamechanger in the field of temperature-controlled logistics has emerged. Khmer Cold Chain (KCC) has established a cutting-edge cross-docking facility, situated at the bustling Phnom Penh Autonomous Port (LM17).

Mr. Jhelum Chowdhury, Senior Consultant at Emerging Markets Consulting (EMC), talked to Mr. Sovathara Heng, Director, Khmer Cold Chain (KCC), about the company's details of the ground-breaking project, to transform the country's cold chain, in a way that perishable goods are stored and transported, ensuring the freshness and quality of products from farm to market.



Mr. Jhelum Chowdhury



Mr. Sovathara Heng

Answers to IBC Supply Chain Subcommittee Questions

#### Q: Can you introduce Khmer Cold Chain Company (KCC)?

A: Khmer Cold Chain Company, or KCC, is a pioneering logistics company in Cambodia specializing in temperature-controlled logistics solutions. Khmer Cold Chain was created through a partnership between InfraCo Asia, a company of the Private Infrastructure Development Group (PIDG), and Phnom Penh Autonomous Port to bring cold storage and transshipment capacity to Cambodia. I am proud to say that our facility is a game changer for the import and export industry in Cambodia and we are delighted to be a part of the country's growth journey.

#### **Q: What is the infrastructure being developed by KCC's project?**

A: Khmer Cold Chain's facility is an impressive example of modern logistics infrastructure. It comprises temperature-controlled storage zones, advanced refrigeration units, loading docks, specialised handling equipment and a laboratory to certify products according to international standards. This infrastructure allows us to accommodate various temperature requirements, ranging from chilled to frozen, and maintain the integrity of products throughout the supply chain.

# Q: Which customer segments does KCC serve and what are KCC's offerings to customers?

A: At KCC, we cater to a diverse range of customer segments both within Cambodia and beyond. Our customer base will encompass various key players in the agricultural and food sectors. We work closely with farmers and agricultural cooperatives, food processors, importers, distributors, and retailers. Additionally, we extend our services to local small and medium enterprises (SMEs) that have previously had limited access to temperature-controlled logistics solutions. By partnering with SME's and agricultural cooperatives, we offer them a platform to showcase their produce and connect with a wider network of buyers and export opportunities. Our temperature-controlled logistics solutions ensure that their products are transported and stored in optimal conditions, maintaining their freshness and quality. This opens up new avenues for farmers to reach consumers locally and even internationally.

Additionally, we serve the needs of meat and seafood importers, pharmaceutical companies, and other industries requiring stringent temperature control.





### From the Local News - Industry Updates

## Agriculture ministry looking into local fertiliser production – Published 3 April 2023

The Ministry of Agriculture, Forestry and Fisheries is conducting detailed studies into domestic fertiliser production and associated challenges before drawing up strategies that would help them stay competitive.

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## South Korean ambassador pledges logistics co-op to transport minister – Published 1 June 2023

Newly appointed South Korean ambassador to Cambodia Park Jung-wook paid a May 31 courtesy call on Minister of Public Works and Transport Sun Chanthol in Phnom Penh, where he expressed his interest in the logistics sector.

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